



Recruited by: Name _____ Company _____
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MEMBERSHIP APPLICATION 2008
PAPER STOCK INDUSTRIES CHAPTER
INSTITUTE OF SCRAP RECYCLING INDUSTRIES, INC.

****SPECIAL PROMOTION - Join by December 31, 2007 and pay 2007 rates! NEW MEMBERS ONLY!**

The undersigned hereby applies for membership in the Paper Stock Industries Chapter (PSI) and the Institute of Scrap Recycling Industries (ISRI) and agrees if approved for membership to pay all national and chapter dues and assessments and to abide by the certificate of incorporation, the bylaws and all regulations of PSI and ISRI.

Name of Company _____
 Name of Principal Officer _____ Title _____
 Signature of Principal Officer _____

***Please check which address you prefer as a mailing address**

PO Box Address _____
 City/State/Zip _____

Street Address _____
 City/State/Zip _____ County _____

Telephone _____ Fax _____

E-mail _____ Company Internet Address _____

Please list other company officers at the same address to be listed in the ISRI Membership Directory and indicate your company's primary contact for PSI/ISRI, including mailing services.

Name _____ Title _____ Email: _____

Name _____ Title _____ Email: _____

Name _____ Title _____ Email: _____

Note: Each individual you list in the ISRI Membership Directory will receive one subscription to SCRAP magazine. \$20.00 of your national dues will be allocated for each subscription.

Your company's primary business activity. Please select ONE only:

- Packer/Dealers
 Broker
 Paper Mill/Consumer

-If you checked "Broker", are you a broker with **NO** scrap processing operations? Yes No

Please indicate the category in which you seek membership:

- Active
 Domestic Associate
 Paper Mill/Consumer Associate
 International Associate

TO BE COMPLETED BY PSI Approved for Membership in PSI Chapter Chapter Approval By _____	Date _____
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TOTALS AND CERTIFICATION

Please review the Dues Schedule to determine your annual membership dues. Include payment for any additional mailing subscriptions and/or a contribution to the Recycling Research Foundation. Thank you.

Table with 2 columns: Category and Amount Due. Rows include Active Membership, Associate Membership, PSI Chapter Dues, Additional Chapter Dues, Additional Mailing Services, Recycling Research Foundation Contribution, and Total Amount Enclosed.

RECRUITED BY: Name Company

METHOD OF PAYMENT:

Check (payable to ISRI or Institute of Scrap Recycling Industries)
Credit Card (please circle one): Visa MasterCard American Express
Card No. Expiration Date
Name on Card Cardholder Signature

Please return your payment and completed application to:

Membership Department
Institute of Scrap Recycling Industries, Inc.
1615 L Street, NW Suite 600
Washington, DC 20036-5610

Payment By Wire Transfer May Be Sent To:
Bank of America, Washington, DC
Swift: BOFAUS3NWD
ABA: 054001204
Account: 001923621316
Name: Institute of Scrap Recycling, Inc.

If you have any questions about this application or ISRI membership, please contact ISRI's Member Services Department at 877/367-4774 or fax 202/626-0909



ISRI needs your company's permission before we can solicit your executive and administrative employees and stockholders to contribute to our Political Action Committee (ISRI PAC) as well as notify you about ISRI PAC's exciting activities and opportunities including special issue legislative briefings, exclusive meetings with members of Congress, and ways you can participate and help the scrap recycling industry achieve its legislative mission. Your signature on behalf of your company does not obligate anyone to contribute to ISRI PAC. However, your company may only authorize one trade association to solicit PAC contributions from your company's executive and administrative employees and stockholders per calendar year.

I hereby authorize ISRI PAC to solicit executive and administrative employees and stockholders of my company during the 2008 calendar year. My company has not provided similar authorization to any other trade association for the 2008 calendar year.

PAC Authorization Signature for 2008

MEMBERSHIP DEFINITIONS

PACKER/DEALER bales, sorts, sells or otherwise processes scrap paper for profit, with the result that a substantial amount of the scrap is consistently used to manufacture new paper or related products that otherwise could have been produced using virgin fiber/pulp.

BROKER is an agent or principal who, without having physical possession of scrap paper material, acts as an intermediary for the purchase and/or sale of scrap paper.

PAPER MILL/CONSUMER is a business whose principal purpose is substituting for and conserving mined or natural resources, the transformation of scrap materials into new products or semi-finished material for manufacture of new products in a fashion that results in such materials losing their identity as scrap.

MEMBERSHIP CATEGORIES

Active Membership is available to firms or corporations (or a division or a subsidiary of the corporation), operating in the United States, Canada or Mexico, who are engaged in the business as packers/dealers as defined above where Active members may hold national office and are entitled to vote.

Paper Mill/Consumer Associate Membership is available to paper mills engaged in the production of new paper for profit.

Domestic Associate Membership is available to companies who are manufacturers and distributors of processing equipment and supplies to the recycling industry; dealers in used recycling machinery and equipment; providers of specialized service to the recycling industry.

International Associate Membership is available to packers/dealers, brokers and paper mills engaged in the business of paper recycling for profit who are headquartered outside of the U.S., Canada or Mexico.

All **Associate Members** enjoy every privilege available to Active members but have limited voting rights.

DUES SCHEDULE - 2008 Please consult the definitions below in calculating your dues amount:

For **Packers/Dealers and Brokers**, Active Membership Dues are calculated on annual gross sales. Annual Gross Sales shall mean "the amount of the member firm's sales, which derive benefit from association membership." To determine annual dues, apply that figure to the appropriate dues category.

For **Paper Mill/Consumers**, Active Membership Dues are calculated on annual gross sales. Annual Gross Sales are calculated by using the ratio of scrap purchases to total raw material purchases times the total gross sales to determine annual dues, apply that figure to the appropriate dues category. **Paper Mill/Consumers** may join as an Associate Member, however, those companies wishing to retain voting rights should join as an Active Member.

ACTIVE MEMBERSHIP

Dues Category	Annual Gross Sales	National Dues	PSI Dues	Total Dues Amount ¹	What Comes With Dues?	
					Directories	Mailing Services
1	\$0 – 1 million	\$1,022	+ \$ 300	\$ 1,322	1	1
2	\$1 – 2 million	\$1,703	+ \$ 300	\$ 2,003	1	1
3	\$2 – 5 million	\$2,044	+ \$ 300	\$ 2,344	1	1
4	\$5 – 10 million	\$2,724	+ \$ 300	\$ 3,024	2	2
5	\$10 – 20 million	\$3,869	+ \$ 300	\$ 4,169	3	3
6	\$20 – 35 million	\$5,418	+ \$ 300	\$ 5,718	4	4
7	\$35 – 50 million	\$6,190	+ \$ 300	\$ 6,490	5	5
8	\$50 – 65 million	\$7,737	+ \$ 300	\$ 8,037	6	6
9	\$65 – 80 million	\$9,286	+ \$ 300	\$ 9,586	7	7
10	\$80 – 100 million	\$12,535	+ \$ 300	\$12,835	8	8
11	\$100 – 250 million	\$15,042	+ \$ 300	\$15,342	9	9
12	\$250 million – 500 million	\$17,550	+ \$ 300	\$17,850	10	10
13	\$500 million – 750 million	\$20,894	+ \$ 300	\$21,194	10	10
14	\$750 million – 1 billion	\$25,070	+ \$ 300	\$25,370	11	11
15	\$1 billion – 1.5 billion	\$29,249	+ \$ 300	\$29,549	12	12
16	\$1.5 billion and Above	\$33,428 plus sales	\$83/each additional + \$300	\$5m in gross sales	12	12

ASSOCIATE MEMBERSHIP

Dues Category	National Dues	PSI Dues	Total Dues Amount ¹	What Comes With Dues?	
				Directories	Mailing Services
Paper Mill/Consumer Associate	\$1,849	+ \$ 300	\$ 2,149	1	1
Domestic Associate	\$1,849	+ \$ 300	\$ 2,149	1	1
International Associate	\$1,914	+ \$ 300	\$ 2,214	1	1

¹ Payment of membership dues is deductible for most members of a trade association under Section 162 of the Internal Revenue Code as an ordinary and necessary trade or business expense and is not deductible as charitable contributions for federal income tax purposes. Due to the Budget Reconciliation Act of 1993, a percentage of ISRI's national membership dues will no longer be deductible as a business expense. This nondeductible percentage reflects the portion of ISRI's expenses used for "lobbying" as defined by the act. The nondeductible percentage of your 2008 national dues is 30 percent.

CHAPTER DUES SCHEDULE - 2008

Members must belong to the chapter in which their headquarters is located, *except* for paper recyclers and mills, who must join the Paper Stock Industries Chapter, and rubber recyclers, who must join the Scrap Tire Processors Chapter. Members may belong to additional chapters by paying the chapters' appropriate dues and assessments. Please circle the appropriate additional chapter(s) below and write the corresponding dues and assessments on the membership application. Call ISRI at 877-367-4774 for more information.

Chapter	Boundaries	Chapter Dues and Assessments	Percentage Nondeductible from Federal Taxes*
**Paper Stock Industries	Nationwide for paper recyclers & mills	\$300	0%
**Scrap Tire Processors	Nationwide for rubber recyclers	\$200	0%
Chicago	Northeast Illinois and part of Iowa	\$400 /includes \$150 assessment	100%
Empire State	New York State, *Quebec and Ontario	\$500 /includes \$250 assessment	36%
Gulf Coast	Texas, Louisiana, Arkansas, Mississippi, Oklahoma, New Mexico, Kansas except Greater Kansas City, metro area and Mexico	\$250	54%
Indiana	The State of Indiana	\$200 /includes \$100 assessment	0%
Michigan	The State of Michigan, the southwest section of Ontario from London, Ontario West	\$800 /includes \$550 assessment	100%
Mid-America	The State of Missouri, Great Kansas City, Kan., and Southwestern Illinois	\$250	85%
Mid-Atlantic	The States of Delaware and Maryland, the District of Columbia, and Eastern Pennsylvania	\$500 /includes \$250 assessment	27%
New England	The States of Maine, New Hampshire, Rhode Island, Vermont, Massachusetts, Connecticut and the Maritime Provinces	\$400 /includes \$150 assessment	100%
New Jersey	The State of New Jersey	\$400 /includes \$150 assessment (First year dues waived for new members)	100%
New Southern	The States of Alabama, Florida, Georgia, North Carolina, South Carolina, Tennessee, and Virginia	\$400 /includes \$150 assessment	70%
New York	New York City, Long Island, Putnam, Rockland, and Westchester Counties	\$550 /includes \$300 assessment	84%
Northern Ohio	Northern Ohio	\$350 /includes \$100 assessment	0%
Northwest	The States of Minnesota, North and South Dakota, Nebraska, Iowa, Manitoba and Eastern Saskatchewan	\$250	34%
Ohio Valley	The States of Ohio, Kentucky and most of West Virginia	\$400 /includes \$150 assessment	22%
Pacific Northwest	The States of Washington, Oregon, and Alaska, and British Columbia	\$200	0%
Pittsburgh	Western Pennsylvania and Northwest Virginia	\$450 /includes \$200 assessment	11%
Rocky Mountain	The States of Colorado, Utah, Idaho, Wyoming, Montana, Arizona, Western Saskatchewan and Alberta	\$225	0%
West Coast	California, Nevada, Hawaii and Baja Mexico	See West Coast Chapter dues schedule on next page	100%
Wisconsin	The State of Wisconsin	\$250	0%

*Due to the Budget Reconciliation Act of 1993, a percentage of ISRI chapter membership dues is not tax-deductible as a business expense. This nondeductible percentage reflects the portion of chapter expenses used for "lobbying" as defined by law. The percentage of your 2008 chapter dues that is nondeductible is shown in this column.

** National ISRI Chapter

West Coast Chapter 2008 Dues Schedule

FOR PROCESSORS, BROKERS AND ASSOCIATES		
Annual Gross Sales	Dues Category	Total Chapter Dues and Assessments*
\$0 - \$1M	1	\$1,100.00**
\$1M - \$2M	2	\$1,250.00
\$2M - \$5M	3	\$1,500.00
\$5M - \$10M	4	\$2,000.00
\$10M - \$20M	5	\$2,000.00
\$20M - \$35M	6	\$2,250.00
\$35M - \$50M	7	\$3,500.00
\$50M - \$65M	8	\$4,500.00
OVER \$65M	9	\$5,000.00
DOMESTIC ASSOCIATE		\$1,000.00
INTERNATIONAL ASSOCIATE		\$1,000.00
PAPER MILL ASSOCIATE		\$1,000.00
FOR CONSUMERS		
Annual Gross Sales	Dues Category	Total Chapter Dues and Assessments*
\$0 — \$5M	C1	\$1,000.00
\$5M — \$35M	C2	\$1,000.00
\$35M — \$100M	C3	\$1,000.00
\$100M and Above	C4	\$1,000.00

FOR MEMBER COMPANIES IN DUES CATEGORY LEVEL 1, ISRI NATIONAL BYLAWS MANDATE THAT CHAPTER DUES AND ASSESSMENTS CANNOT EXCEED NATIONAL DUES. THEREFORE, WEST COAST CHAPTER DUES ASSESSMENTS FOR MEMBERS IN DUES CATEGORY LEVEL 1 ARE **\$1,022.00.

Note: Due to the Budget Reconciliation Act of 1993, a percentage of ISRI chapter membership dues is not tax-deductible as a business expense. This nondeductible percentage reflects the portion of chapter expenses used for "lobbying" as defined by law.

The nondeductible percentage of your 2008 dues is 100%.

* INCLUDES \$250.00 IN CHAPTER DUES